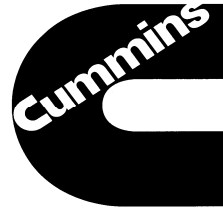


# ENCOMPASS PRICING - NORTH AMERICA

All prices shown in US Dollars.  
 All prices are End User net.  
 Effective Date: 1-1-09



## QSB6.7 Engine Family

| Years/Hours         | Parts<br><i>\$200 Deductible</i> | Parts & Labor<br><i>\$200 Deductible</i> | Parts, Labor & Travel<br><i>\$200 Deductible</i> |
|---------------------|----------------------------------|--|--|
| 2 yrs/unlimited hrs | \$390                            | \$540                                    | \$890  |
| 3 yrs/5000 hrs      | N/A                              | \$950                                    | \$1,450  |
| 3 yrs/unlimited hrs | \$715                            | \$1,250                                  | \$1,990  |
| 4 yrs/unlimited hrs | \$900                            | \$1,600                                  | \$2,560  |
| 5 yrs/unlimited hrs | \$1,065                          | \$1,900                                  | \$3,095  |
| 5 yrs/2000 hrs      | N/A                              | \$440                                    | N/A  |
| 5 yrs/6,000 hrs     | N/A                              | \$1,245                                  | N/A  |
| 5 yrs/10,000 hrs    | N/A                              | \$1,500                                  | \$2,350  |
| 7 yrs/2000 hrs      | N/A                              | \$865                                    | N/A  |
| 7 yrs/6000 hrs      | N/A                              | \$1,625                                  | N/A  |
| Matrix No.          | 71701                            | 71801                                    | 71901  |
| Program ID          | ICI                              | IC2                                      | IC3  |

Maximum coverage for all engine models used in Forestry/Logging applications, including but not limited to: harvesting, loading, hauling, debarking, grinding, and/or chipping will be three years, unlimited hours.